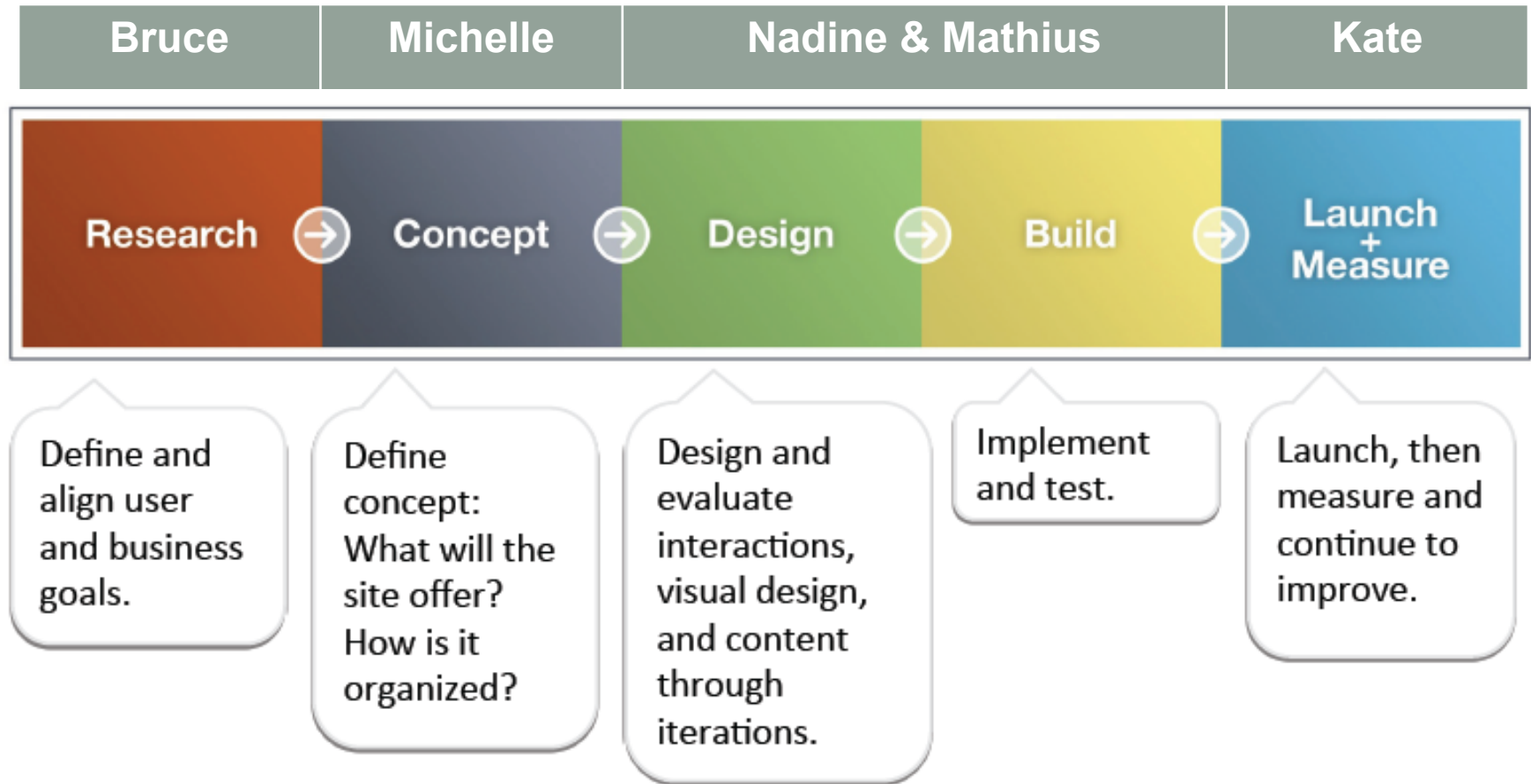


COMPREHENSIVE REVENUE SOLUTIONS

Agenda 3 min per member

- Meet Team-Rex 1 min (Michelle ,Team Member 1)
- SOAR Review
 - Situation 2 min (Michelle, Team Member 1)
 - Objectives 3 min (Nadine, Team Member 2)
 - Action 3 min (Mathius, Team Member 3)
 - Result 3 min (Bruce, Team Member 4)
- Obstacles 1.5 min (, Team Member 5)
- Do Differently 1.5 min (Mathius, Team Member 5)

Meet Team-Rex



SOAR: Situation

What were the key problems with the original version of the site?

SOAR: Situation

Home Page – About Us – Services Page – Employment – Contact and Blog

Home

About Us

Services

Employment

Contact Us and Blog

EMR/EHR SOLUTIONS



ABOUT US

Welcome To **Comprehensive Revenue Solutions**. We specialize in helping health care providers and businesses get more of their money faster through a comprehensive suite of services to streamline work flow and increase cash flow. Healthcare providers, through a complete free analysis of your medical practice we can outline a comprehensive approach to help you recover significantly more of your annual revenues, while seamlessly transitioning you to the next level of medical billing, coding, electronic medical records, and automated patient payment plans.

› [View Details](#)



Medical Billing Services

Through our state of the art web-based practice management technology we will increase your cashflow and significantly improve your bottom line...

› [View Details](#)

**See why Medical Providers are
Outsourcing their Billing.**

Doctors Explain Why They Outsource Their Billing



Our Latest Links

To learn more about the HIPAA 5010 transition, review the 5010 fact sheet posted on the CMS Website:

› [View Details](#)



Electronic Medical Records (EMR)

You want to cash in on early adoption incentives, but choosing an electronic medical record system can be a frustrating and daunting process....

› [View Details](#)



**Download Our
Latest Whitepaper**

SOAR: Situation

Home Page – **About Us** – Services Page – Employment – Contact and Blog

Home

About Us

Services

Employment

Contact Us and Blog

About Us

We are a dynamic medical billing and cash flow consulting company that is on the leading edge of technology for electronic medical claims processing and insurance and patient billing services. We specialize in helping health care providers and businesses get more of their money faster through a comprehensive suite of services to streamline work flow and increase cash flow.



Headquartered in Beaverton, Oregon we have the technology and national affiliations to assist healthcare providers throughout the United States. Our team of professional medical billing and coding experts have over 20 years of experience, and we have made it our mission to free healthcare providers and patients from the administrative burden and stress of the health care system.

Service: Client service is our number one priority.

People: Our people and teams are empowered to drive our innovation and success.

Integrity: We honor our commitments, act according to our values, and hold ourselves to the highest ethical practices.

Entrepreneurship: We evaluate, accept and manage risk, move fast, make good decisions, accept accountability and remain completely committed to results rather than effort.

Through a complete free analysis of your medical practice we can outline a comprehensive approach to help you recover significantly more of your annual revenues, while seamlessly transitioning you to the next level of medical billing, coding, electronic medical records, and automated patient payment plans.

Call us today to schedule a free practice analysis: **888-698-3999 x101**

Contact Us

First Name*

Last Name*

Email Address*

Phone

Subject

Details

Enter the code shown below *

692074

Submit

SOAR: Situation

Home Page – About Us – **Services Page** – Employment – Contact and Blog

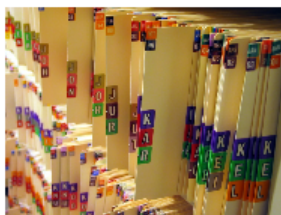
Home

About Us

Services

Employment

Contact Us and Blog



- ▶ MEDICAL BILLING
- ▶ CODING & AUDIT SERVICES
- ▶ A/R MANAGEMENT & COLLECTIONS
- ▶ AR CASHFLOW SERVICES
- ▶ CREDENTIALING
- ▶ DOCUMENT MANAGEMENT
- ▶ CONTACT US



Testimonials

We are getting more of our hard earned money faster!

Brent Mays (Portland Preventive Cardiology, LLC)

Tanya worked tirelessly to bring us up to date....

Jane McKee (Meridian Acupuncture & Wellness)

We have seen our accounts receivable go down and revenue increase....

Karen Johnson (Tyler Medical

MediTouch EHR® powered by Health Fusion

You need to improve work flow and want to cash in on available incentives, but choosing an **electronic medical records system** can be a frustrating and daunting process. You don't want to get stuck with a solution that ignores your unique office workflow. We offer a complete, web-based software suite, designed by some of America's leading medical billing operations, specifically for billing services and practices seeking growth, which increases margins and profitability by leveraging workflow tools to track accounts receivable, manage documents, and submit claims- while directing workflow in the most efficient manner possible.

With **MediTouch EHR®**, powered by Health Fusion, we can implement a customized solution to parallel your workflow while qualifying your practice for financial incentives. Because **MediTouch EHR®** is a web based software you have no expensive software or upgrades to purchase, and you have increased data security through online medical record storage. In addition, Health Fusion is the only EHR technology company to win the JD Power Award for "Outstanding Customer Service" for two consecutive years and the **MediTouch EHR®** is the first all-in-one, Web-based, touch screen Electronic Health Record that is affordable and secure. It is fully functional and there is no difference from desktop to laptop to iPad.

Why Choose MediTouch EHR®:

- Health Fusion **MediTouch EHR®** was designed by physicians
- Real-time custom reporting and patient account information
- No expensive software, networks, or other specialized equipment
- Minimal start up time and low up-front costs and monthly fees
- Easily edit your patient demographic information
- Streamlined Patient Encounters
- 24/7 web-based access
- e-Prescribing
- Built- in labs Interface
- HL7, HIPPA & CCHIT Certification
- Increased data security
- Customized implementation plans
- Unsurpassed customer support
- Comprehensive training on your terms

Learn more about your incentives. What's in it for the doctors... [Click Here to learn more...](#)

SOAR: Situation

Home Page – About Us – Services Page – **Employment** – Contact and Blog

[Home](#)

[About Us](#)

[Services](#)

[Employment](#)

[Contact Us and Blog](#)

Career Opportunities

[Billing Positions](#)

[Sales Partner](#)

[Referral Partner](#)

Please submit the form below if you are interested in applying for any of the positions listed above.

* are required fields

Name*

Phone

Email*

Position*

Resume
(Max 2 MB .pdf, .doc)

Cover Letter

[Home](#)
[Medical Billing](#)
[Electronic Medical Records](#)

[Coding & Audits](#)
[A/R Management](#)
[Credentialing](#)

[Patient Payment Services](#)
[Document Management](#)
[Contact Us](#)



SOAR: Situation

Home Page – About Us – Services Page – Employment – **Contact and Blog**

Home

About Us

Services

Employment

Contact Us and Blog

Contact Us

First Name*

Last Name*

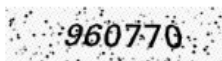
Email Address*

Phone

Subject

Details

Enter the code shown below *



Submit

Blogs

Senators Introduce Plan to Extend Doc Fix Through 2011

Dec 7 2010 10:42PM Posted by Tanya Richards

Senators introduce plan to extend doc fix through 2011

By **Jessica Zigmund**

Posted: December 7, 2010 - 8:45 pm ET

The following article is great news for physicians and the billing professionals like Comprehensive Revenue Solutions who facilitate their insurance billing.

The Senate majority and minority leaders and the chairmen of the Senate Finance Committee introduced legislation that would extend a fix to the Medicare physician payment formula through 2011.

Senator Majority Leader Harry Reid (D-Nev.), Senate Minority Leader Mitch McConnell (R-Ky.), and Senate Finance Committee Co-Chairman Max Baucus (D-Mont.) and Chuck Grassley (R-Iowa) introduced the [Medicare and Medicaid Extenders Act of 2010](#), which would avert the scheduled 25% Medicare payment cut to physicians scheduled for Jan. 1, 2011. A provision in the bill would reverse that reduction and extend the current Medicare payment rates through Dec. 31, 2011. The estimated cost of the provision is \$14.9 billion over 10 years.

Comprehensive Revenue Solutions

Cash Flow Management Solutions for Health Care Providers

[4 Comments / Trackback](#)

Physicians Delay Purchases of Electronic Medical Records While Reducing Number of Medicare Patients

Nov 7 2010 9:24PM Posted by Tanya Richards

SOAR: Objective

What are the business goals for the site?

Improve CRS website usability and design and comprehension of services

- **Business:** Build and design a “High Impact” – “Low Touch” Solution
- **Branding:** Create a clear & understandable value prop of services
- **Usability:** Increase prospective customer engagement

Target small business healthcare providers looking for reliable, accurate, secure, inexpensive solution for optimizing businesses processing.

Services that users may need include:

- medical billing
- electronic medical records
- automated patient payment plans.

SOAR: Action

Redesign included updating appearance and information architecture.

We completed:

- A heuristic evaluation of the website
- A competitive analysis of similar websites
- Interviews with current representative users
- Website wireframes
- A code the website using HTML/CSS

SOAR: Result

Our deliverable was a redesigned website of all pages on the site, programmed in HTML.

- The site will be optimized for the most recent version of Mozilla Firefox.
- Site will be made available temporarily online through a student server.
- Provided an e-mail CRS a .zip file containing all HTML and assets.

Obstacles - Do Differently

Obstacles

- Complicated subject matter
- Text heavy

Do Differently

QUESTIONS?

APPENDIX

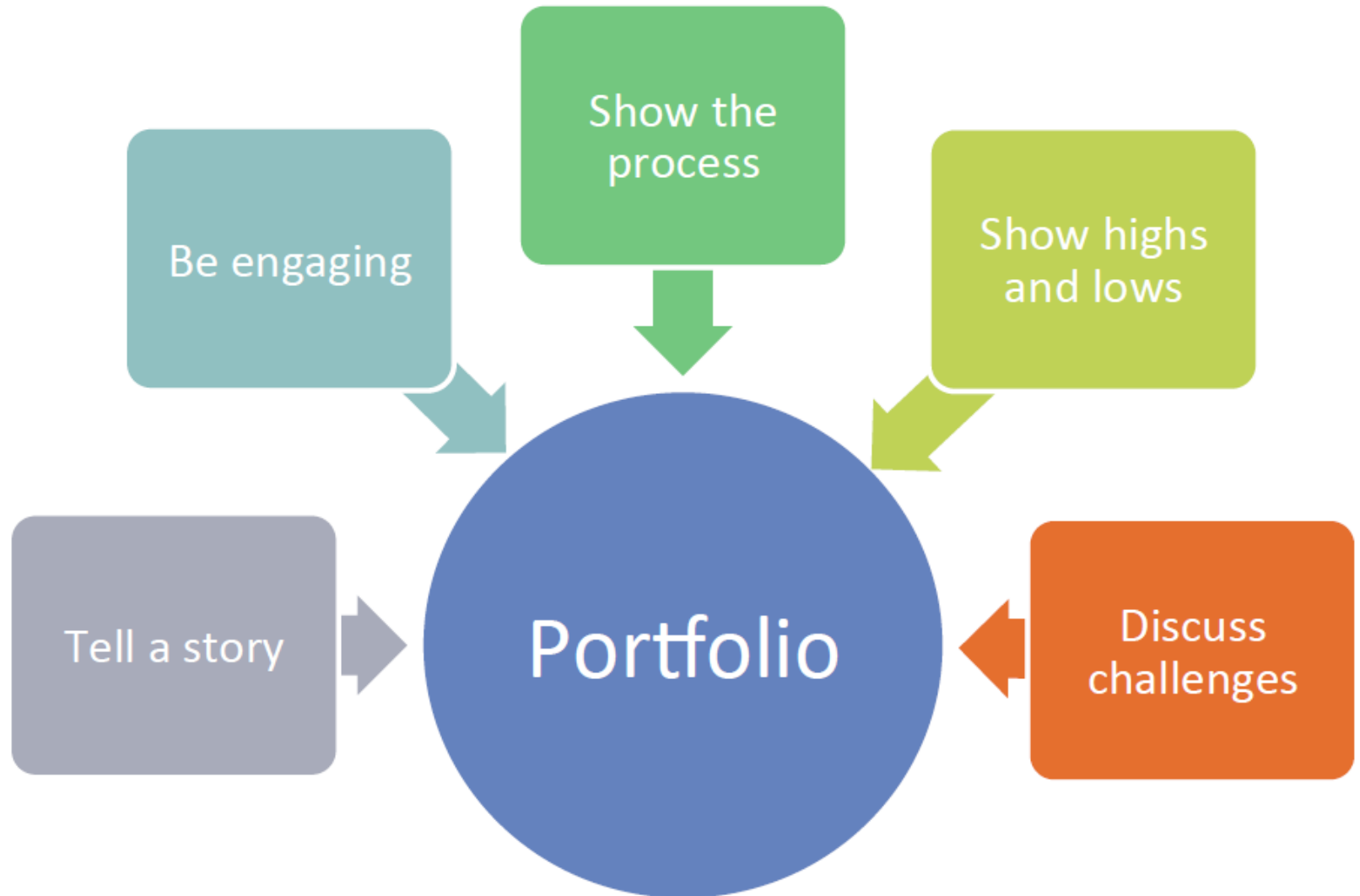
SOAR

- **Situation:** What challenge were you faced with?
- **Objective:** What did you hope to accomplish?
- **Action:** What actions did you take?
- **Result:** What resulted from your actions?

Presentation Tips

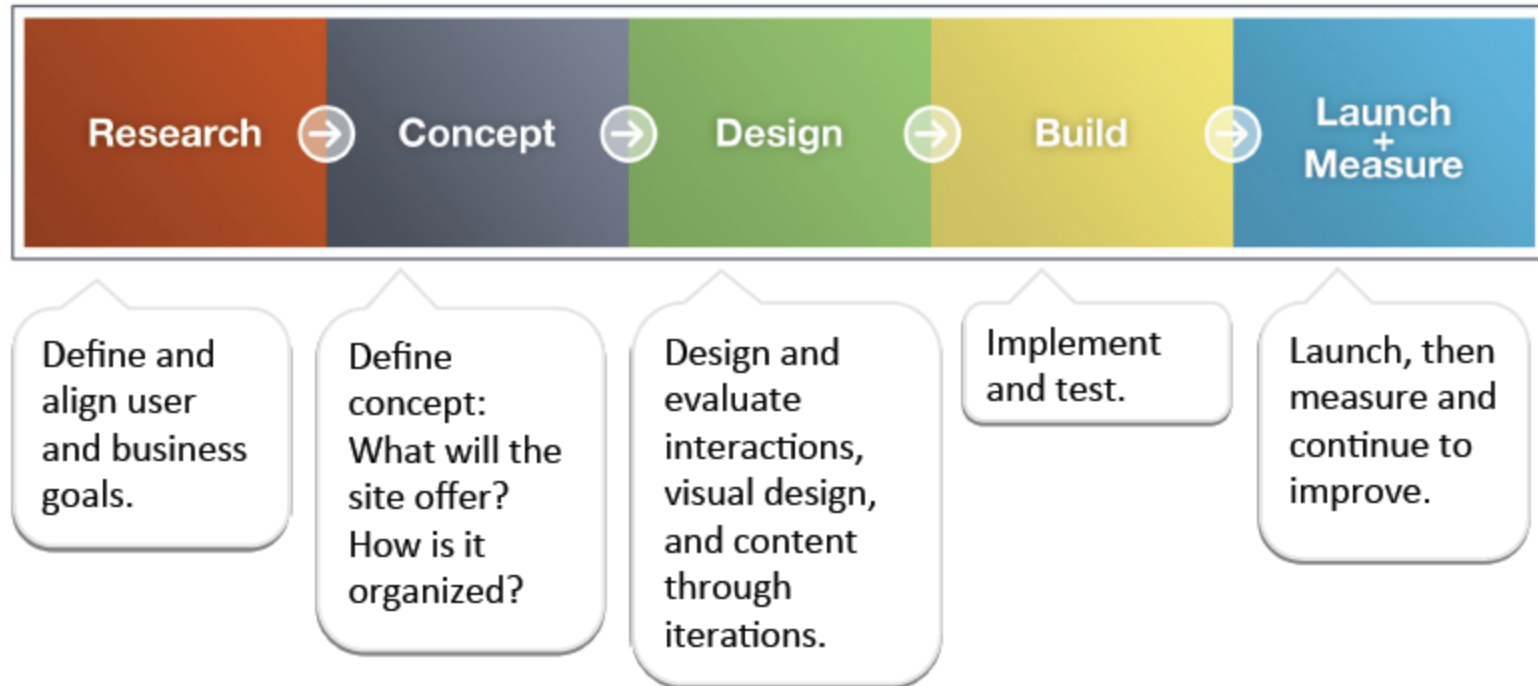
- Have agenda slide; let audience know what to expect
- Place meter on every slide indicated location in the presentation
- Don't use slide transitions
- Always practice presentation
- Be specific about your part in the listed projects and what you accomplished

Your deck portfolio **should**





User-centered design process



Presentation Requirements

Talking points: Please touch on all of the following points. (15 minutes for your presentation)

Your deck should include the following slides:

- Title page
- A slide to introduce your team and the role each member played
- Using the **SOAR** statement, provide the following
 - 1 slide to describe/illustrate the **Situation**: What were the key problems with the “before” version of the site?
 - 1 slide to describe/illustrate the **Objective** of your site. What are the business goals for the site?
 - At least 1 slide for *each* **Action** you took and how they influenced specific user interface decisions. These should be from class exercises and deliverables, such as, but not limited to:
 - sketching
 - user research
 - personas
 - user testing
 - prototypes
 - anything else project related that you may have done outside of the class assignments
 - Slides that depict your **Result** - the final hi-fidelity prototype your team built.
- Discuss an obstacle that you encountered during the development of your site and how you overcame that obstacle.
- Discuss what you would do differently based on what you learned.

- Link: <https://drive.google.com/#folders/0B2ZUMu6fSzE7RkxpT3F1RmVVQWM>
- http://monkey-problems.com/crs_redesign/